

2009-2010 ANNUAL REPORT



SHERIFFS RANCHES ENTERPRISES, INC.®

Post Office Box 2000
Boys Ranch, Florida 32064
1-800-765-3797
sheriffsranchesenterprises.org

Our History

Overview

Sheriffs Ranches Enterprises, Inc. is a 501(c)3 not for profit corporation which supports the operations of the Florida Sheriffs Youth Ranches. Sheriffs Ranches Enterprises receives gifts-in-kind (non-cash gifts), which are sold at one of the four thrift stores in the state of Florida, at our vehicle sales lot, or through internet sales. Proceeds from the sale of donated items provide support to the Florida Sheriffs Youth Ranches. In addition, where possible and feasible, donated non-cash items are used in the youth programs. The Florida Sheriffs Youth Ranches is a non-profit charity providing services to children and families in the state of Florida, serving over 115,000 needy boys and girls since 1957.



Historical Perspective

When the Florida Sheriffs Boys Ranch was founded in 1957, non-cash gifts were a vital source of support. This support grew through the years and surplus items were disposed of through periodic auctions. As non-cash gifts continued to increase, it was decided to open thrift stores as an avenue to sell donated items. In February, 1987, the first store opened in Live Oak. Stores are currently located in Live Oak, Crystal River, Dunedin and New Port Richey.

Until 2005, the non-cash operations which benefit the boys and girls served by the Florida Sheriffs Youth Ranches were actually part of the Youth Ranches. In 2005, the Florida Sheriffs Youth Ranches Board of Directors decided to establish a separate legal entity to run the non-cash operations and Sheriffs Ranches Enterprises, Inc. (“SRE”) was formed.

By donating your non-cash gifts, you can help us serve Florida’s dependent and neglected children. Your gift of items such as clothing, appliances, jewelry, antiques, furniture, cars, trucks, boats and even campers can help make the difference in the life of a needy boy or girl! Sheriffs Ranches Enterprises is a 501(c)3 charitable organization and all donations are tax deductible as outlined by the Internal Revenue Service.

Our Mission

The mission of Sheriffs Ranches Enterprises is to provide financial support, goodwill and community involvement for the boys and girls served by the Florida Sheriffs Youth Ranches.



Our Vision

Financial Support

Sheriffs Ranches Enterprises will be a primary source of financial support to the Florida Sheriffs Youth Ranches through effective acquisition, acceptance, marketing and sale of donated items.

Goodwill

Sheriffs Ranches Enterprises will create goodwill for the Florida Sheriffs Youth Ranches by providing exceptional donor and customer service.

When donors consider giving “non-cash” items, they think of Sheriffs Ranches Enterprises because of the prompt and courteous response, helpful attitude and professionalism of our staff. Every component of the gift process - from the inquiry by the donor, through the pick-up, receipt and appreciative, grateful response, is a rewarding experience for the donor. Because of the positive experience of making a non-cash gift to the Sheriffs Ranches Enterprises, donors develop a direct giving relationship with the Florida Sheriffs Youth Ranches.

When customers think of shopping for a bargain, they think of Sheriffs Ranches Enterprises because of our clean, neat stores; friendly, welcoming and professional staff; well-displayed merchandise; and competitive prices. In addition to the thrift stores, customers

enjoy the same delightful shopping experience when purchasing items at our vehicle sales lot or through internet sales. Every component of the shopping experience is an enjoyable interaction for the customer.

Community Involvement

Sheriffs Ranches Enterprises will be an active and positive influence in the community by providing opportunities for individuals to help Florida’s needy boys and girls.

When individuals look for volunteer opportunities, they think of Sheriffs Ranches Enterprises because of their ability to contribute to the fulfillment of our mission. Volunteers enjoy a friendly and safe work environment where they can share or learn new skills. Through a positive volunteer relationship, they experience the joy of making a difference in the lives of the boys and girls served by the Florida Sheriffs Youth Ranches.

When prospective employees look for a job, they think of the Sheriffs Ranches Enterprises because of our mission and our reputation as an excellent employer, which provides competitive pay and outstanding benefits, as well as the opportunity for professional development for each employee.

Our Values

Reputation

Ensuring that positive public relations and community goodwill are created throughout the state of Florida by representing the Sheriffs of Florida and the Florida Sheriffs Youth Ranches in a manner of which we can be proud.

Character

Hiring, developing, promoting and rewarding service-oriented staff who exhibit positive character traits which further the mission, vision and values of the Sheriffs Ranches Enterprises.

Service to Donors

Ensuring donors are treated with promptness, courtesy and appreciation.

Customer “Delight”

Providing an enjoyable shopping experience to each and every customer.

The “Platinum Rule”

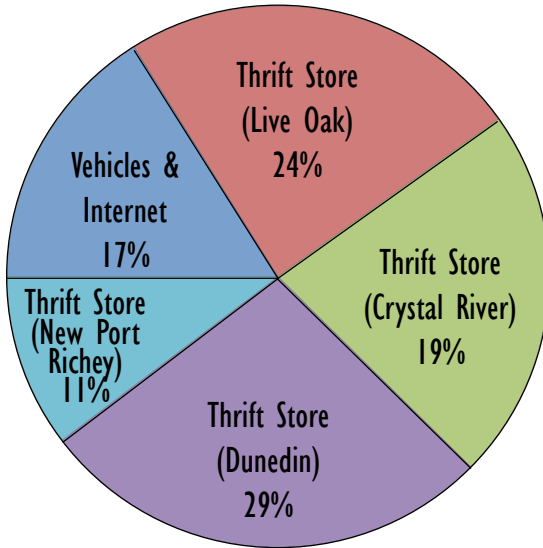
Treating people the way they want to be treated – with respect, consideration and prompt service.

Commitment

Demonstrated every day through personal responsibility of doing the right thing at the right time for the right reasons.



Revenue



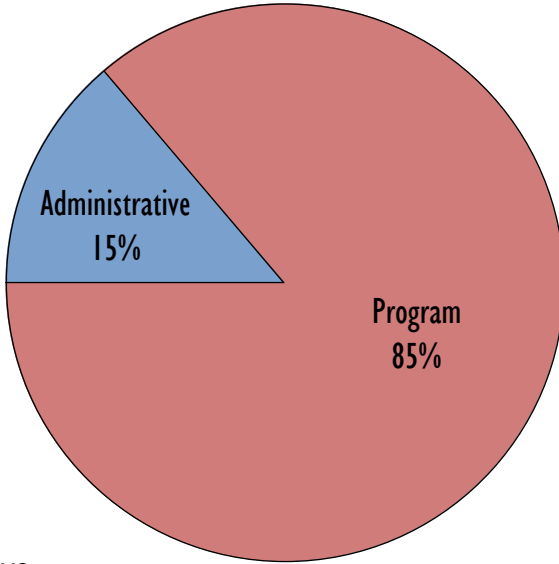
Vehicles and Internet Sales	\$426,997
Thrift Store - Live Oak	\$628,650
Thrift Store - Crystal River	\$494,352
Thrift Store - Dunedin	\$747,380
Thrift Store - New Port Richey	\$291,522
Other Revenue	\$2,179

Total Revenue

\$2,591,080



Expenses



Administrative	\$334,848
Vehicles & Internet Sales	\$229,944
Thrift Store - Live Oak	\$374,144
Thrift Store - Crystal River	\$385,645
Thrift Store - Dunedin	\$468,373
Thrift Store - New Port Richey	\$376,499

Total Expenses

\$2,169,453



Youth Service Statistics

The mission of Sheriffs Ranches Enterprises is to provide financial support, goodwill and community involvement for the boys and girls served by the Florida Sheriffs Youth Ranches. In fiscal year 2009-2010, the transfers of support to the Florida Sheriffs Youth Ranches:

\$415,000 Cash Gifts

\$2,577 Gifts In-Kind

\$417,577 Total Support

Florida Sheriffs Youth Ranches Youth Services Statistics Fiscal Year 2009-2010

Youth Served in Residential Services	261
Families Served in Community-Based Services	614
Total Youth Served through Camping Programs	5,077
Average Age of Youth in Residence	15 years, 9 months
Average Length of Stay in Residence	16 months
Youth Served in On-Campus Learning Centers	110
Youth on A/B Honor Roll	95
Youth on College Scholarship	23
Youth Volunteering in Community	51
Total Cases Opened Since 1957	115,309



Human Resources

Sheriffs Ranches Enterprises continues to rely heavily on our volunteers who generously donate their time in our Thrift Stores. Volunteers perform a variety of vital tasks, including restocking shelves, sorting donated merchandise, hanging clothes, checking electronics and many other tasks. In fiscal year 2009-10, we were very blessed with 12,067 hours of volunteer service performed by our terrific “V Team” volunteers.

In addition to volunteers, the following are budgeted paid positions (including full time and part time):

Administrative	3
Vehicle & Internet Sales	4
Thrift Store – Dunedin	13
Thrift Store – Live Oak	12
Thrift Store – Crystal River	6
Thrift Store – New Port Richey	9
Total paid positions (full time & part time)	47



Vehicle and Internet Sales

Vehicle Sales

In October 2008, Sheriffs Ranches Enterprises opened a vehicle sales lot in Live Oak. This avenue for selling donated vehicles has proven successful with sales revenue of \$330,959 for fiscal year 2009-10.



Internet Sales

The sale of donated items through the internet continues to be an excellent way to sell various items attributing to \$94,633 in sales for the year. Look for us on e-bay! We are a top-rated seller!



**Check out our website at
[sheriffsranchesenterprises.org!](http://sheriffsranchesenterprises.org)**

2010 Board of Directors

Mr. Tim Templeton
Tallahassee, Chairman

Sheriff Robert L. "Bob" White
Pasco County, Vice-Chair

Sheriff Gary S. Borders
Lake County, Secretary/Treasurer

Ms. Debra Graves
Sebring

Mr. David Himes
Tampa

Sheriff Robert E. "Bob" Hansell
Osceola County

Mr. Erik Fahnoe
Boca Raton, Immediate Past Chair

This report is a summary of our financial activity for fiscal year ending September 30, 2010. A complete audit prepared by Purvis Gray & Company, Certified Public Accountants, Gainesville, Florida is also available. The audit was conducted in accordance with auditing standards generally accepted in the United States of America.

For a copy of the complete audit, contact:
Roger Bouchard, President

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(386) 842-5501 ~ (800) 765-3797
Fax (386) 842-2429
www.sheriffsranchesenterprises.org

REQUIRED DISCLOSURE INFORMATION

Florida - "A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE STATE OF FLORIDA, 1-800-HELP-FLA. REGISTRATION DOES NOT IMPLY ENDORSEMENT APPROVAL OR RECOMMENDATION BY THE STATE." Sheriffs Ranches Enterprises registration number is CH20347.

SHERIFFS RANCHES ENTERPRISES, INC.®

Post Office Box 2000 ~ Boys Ranch, FL 32064
(800) 765-3797

PRESIDENT

Roger O. Bouchard, Jr.

PO Box 2000 ~ Boys Ranch, FL 32064 ~ (800) 765-3797

Vice President Operations..... Janet Bass

Vice President SRE. Mark Davis

Director of Thrift Stores. Jeremy Buzbee

Thrift Store

9291 97th Lane (386) 364-7700

Live Oak, FL 32060

Thrift Store

659 SE Highway 19..... (352) 795-8886

Crystal River, FL 34429

Thrift Store

2622 Bayshore Blvd..... (727) 736-2527

Dunedin, FL 34698

Thrift Store

3621-B US Hwy 19..... (727) 848-0000

New Port Richey, FL 34652



sheriffsranchesenterprises.org

**Supporting the
Florida Sheriffs Youth Ranches, Inc.®**
Mending Lives, Healing Hearts®

